



BIOENERGY COMMODITY TRADING

19TH & 20TH OCTOBER, COPENHAGEN, DENMARK 2011



DEVELOPING BEST STRATEGIES FOR BIOMASS SOURCING, TRADING & PROCUREMENT ACROSS THE GLOBE

INCLUDING SUSTAINABILITY DAY ON 18TH OCTOBER

Join us on Tuesday 18th October for Sustainability Day and discuss key issues in regards to the impact of sustainability on social, ecological and economic developments within the biomass supply chain

During the one day conference you will have the opportunity to engage with NGOs, feedstock suppliers, traders, biomass power plant operators, biofuel producers and biorefiners amongst others

KEY TOPICS INCLUDE

Global Supply & Demand Outlook

Political & Regulatory Environment

Feedstock Procurement Strategy

Bioenergy Commodity Logistical Considerations

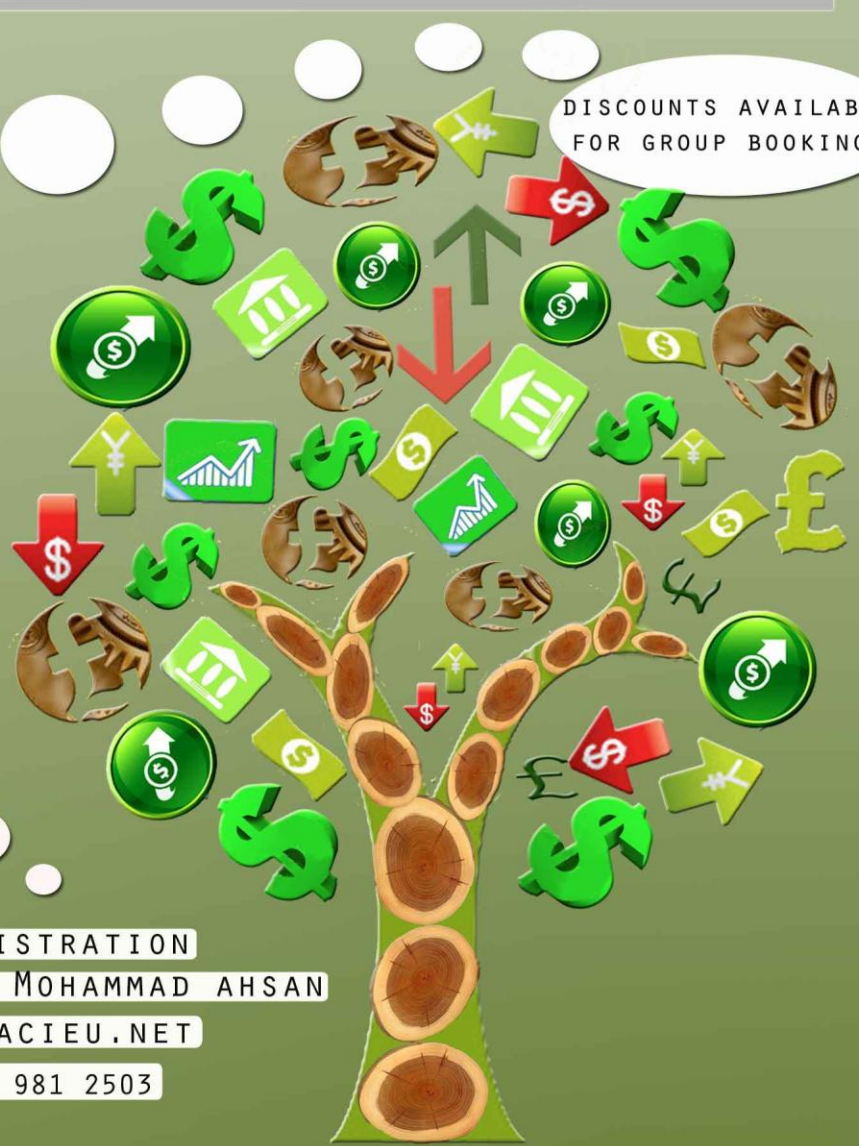
Biomass Pricing Report

Wood Pellet Price Indices & the Biomass Trader

Trading Strategies & Perspectives

Challenges & Opportunities in Bioenergy Commodity Supply

DISCOUNTS AVAILABLE FOR GROUP BOOKINGS



FOR REGISTRATION
CONTACT MOHAMMAD AHSAN
MAHSAN@ACIEU.NET
+44(0)207 981 2503

EVENT SPONSORS



BIOENERGY COMMODITY TRADING

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Bioenergy Commodity Trading 2011 is the ideal event to convene with your senior peers to discuss strategies for biomass sourcing, trading and procurement, focusing on

future standardization & certification issues as well as the importance of ensuring price security.

The event will look at current market trends and discuss the key challenges and opportunities in bioenergy commodity trading.

The key areas of discussion for the event will be:

- Global Supply & Demand Outlook
- Political & Regulatory Environment
- Feedstock Procurement Strategy
- Bioenergy Commodity Logistical Considerations
- Biomass Pricing Report
- Wood Pellet Price Indices & the Biomass Trader
- Trading Strategies & Perspectives
- Challenges & Opportunities in Bioenergy Commodity Supply

The two day conference will comprise a series of informative formal presentations from senior industry executives and experts, panel discussions encouraging information exchange between you and your peers and excellent networking opportunities allowing you to maximise the productivity of your two days at the event.



Who will attend?

Directors and managers of biomass trading, sourcing, supply, procurement from leading power generating companies, utilities, biomass and biofuels producers, financial institutions as well as commodity brokers & analysts, shipping & freight brokers, government officials and regulators.

COMMERCIAL EXPOSURE OPPORTUNITIES



Gain direct access to our senior level audience through enhanced visibility and exposure to attract new business and forge lasting commercial relationships, with opportunities to demonstrate the capabilities of your latest products and services.

A wide range of opportunities are available, all of which can be finely tuned to match your exact requirements.

For information on available sponsorship and commercial opportunities contact:

Maureen Ignacio,
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mignacio@acieu.net

SUSTAINABILITY DAY 2011 – Tuesday 18th October 2011

Sustainability Day 2011 is the ideal setting to convene with NGOs, feedstock suppliers, traders, biomass power plant operators, biofuels producers and biorefineries amongst others, to examine the impact of sustainability on social, ecological and economic developments within the biomass supply chain.

The key areas of discussion for the one day event will be:



- Policy on Sustainability & Biomass
- NGO Views & Proposals
- Considerations for Feedstocks & Sustainability
- Certification Essential for Sustainability
- Impact on Industry – Feedstock Supplier, Trader & Power Plant Operator
- Importance of Independent Auditing

SUSTAINABILITY DAY 2011

18TH OCTOBER, COPENHAGEN, DENMARK



Tuesday 18th October 2011	
08.00	Registration and Coffee
09.00	CHAIRMAN'S OPENING ADDRESS
	Kristine van het Erve Grunnet , Bioenergy Manager, DI Bioenergi (Danish Bioenergy Association)
09.15-10.00: CONFERENCE PRESENTATION: Policy on Sustainability & Biomass	
09.15	'Sustainable bioenergy: role, challenges and policy framework'
	<ul style="list-style-type: none">The challenge ahead: the role of bioenergy in a decarbonized economyBioenergy sustainability: opportunities, risks, how to deal with them?Policy framework in the EU
Liliana Gamba , Consultant, Ecofys Germany	
10.00-10.45: CONFERENCE PRESENTATION: NGO Views & Proposals	
10.00	'Presentation title and bullet points to be confirmed'
An NGO's viewpoint on biomass sustainability focusing on the environment, labour & human rights and economic sustainability.	
Examine sustainable forestry supply vs. demand for biomass	
László Máthé , Bioenergy coordinator, WWF International / WWF Scotland	
10.45	Morning Refreshments
11.15-12.00: CONFERENCE PRESENTATION: Considerations for Feedstocks & Sustainability	
11.15	'Presentation title and bullet points to be confirmed'
	Comparison of various feedstocks relating to their sustainability and sourcing challenges i.e. impact of iLUC, regional forestry standards and food security
Consider the effects of EU renewable energy 2020 targets on feedstocks: focus on ecological, economic and social elements	
Andreas Teir , Head of Global Bioenergy Practice, Director, Poyry Management Consulting Oy	
12.00-12.45: CONFERENCE PRESENTATION: Certification Essential for Sustainability	
12.00	'Presentation title and bullet points to be confirmed'
Discuss the need to establish common certification criteria at EU level	
Update on the progress of different established certification schemes; how they work and industry response to them	
Examine current and future standardization & certification challenges with different bioenergy feedstocks	
Alwin Kopse , Executive Secretary, Roundtable on Sustainable Biofuels (RSB)	
12.45	Lunch

14.00-15.50: SESSION ONE: Impact on Industry – Feedstock Supplier, Trader & Power Plant Operator	
Discuss the impact of sustainability on each segment of the bioenergy supply chain focusing on standards, GHG emissions reductions targets, economic viability, land rights and testing frameworks	
Hear from a:	
	<ol style="list-style-type: none">1. Feedstock supplier2. Trader3. Power plant operator
14.00	'Presentation title and bullet points to be confirmed'
	
Ohene Akoto , Country Director, Jatropha Africa	
14.30	'Speaker to be confirmed'
To be confirmed	
15.00	'Speaker to be confirmed'
To be confirmed	
15.30	Panel Questions and Answers
15.50	Afternoon Refreshments
16.20-17.05: CONFERENCE PRESENTATION: Importance of Independent Auditing	
16.20	'Presentation title and bullet points to be confirmed'
Examine the importance of establishing adequate standards of independent auditing for different biomass feedstocks	
How can independent auditors help you create your own sustainability criteria for the biomass you source?	
A focus on corporate social responsibility and increasing consumer & client trust	
Adrian Mason , Business Development Manager, Inspectorate	
17.05	CHAIRMAN'S SUMMATION
	Kristine van het Erve Grunnet , Bioenergy Manager, DI Bioenergi (Danish Bioenergy Association)
17.15	Close of Conference

For more information or to register for this exclusive event, simply contact:

Mohammad Ahsan on

+44 (0)20 7981 2503

mahsan@acieu.net



Developing Best Strategies for Biomass Sourcing, Trading & Procurement across the Globe

DAY ONE: Wednesday 19th October 2011	
08.00	Registration and Coffee
09.00	CHAIRMAN'S OPENING ADDRESS Gustav Melin, Managing Director, SVEBIO (Swedish Bioenergy Association)
09.15-11.05: SESSION ONE:	
Global Supply & Demand Outlook	
09.15	'Presentation title and bullet points to be confirmed' Lennart Ljungblom, Chief Editor, Bioenergy International
09.45	'Presentation title and bullet points to be confirmed'
	
John Blayney, Partner, The Biomass Consultancy	
10.15	'How can Torrefied Biomass Contribute to Develop The Commodity Status for Bioenergy' <ul style="list-style-type: none"> • What would we expect from a bioenergy commodity • Advantages of Torrefaction in respect to simple Pelletisation • Status of Selected Torrefaction Technologies • Economics of Torrefaction • Effects down the Value Chain • Volumes available and Outlook
	
Michael Wild, Director, Wild & Partner KG	
10.45	Panel Questions and Answers
11.05	Morning Refreshments Sponsored by 
11.35-12.50: SESSION TWO: PANEL DISCUSSION:	
Political & Regulatory Environment	
A chance to examine current and future standardization & certification challenges with different bioenergy commodities and discuss how EU policy compares with the rest of the world in an open, interactive session. If you would like to submit a topic or a question for the panel please email jboateng@acieu.net	
PANELISTS	
11.35	'Topic to be confirmed' Alwin Kopse, Executive Secretary, Roundtable on Sustainable Biofuels (RSB)
11.40	'Topic to be confirmed'
	
Andreas Teir, Head of Global Bioenergy Practice, Director, Poyry Management Consulting Oy	
11.45	'Topic to be confirmed'
	
Patrick Lamers, Consultant Biomass & Bioenergy, Ecofys Germany	
11.50	'NL and UK update, subsidies and sustainability' <ul style="list-style-type: none"> • RWE's perspective of changes in the UK and NL biomass power incentive systems. ROC banding and the green plan. • Contract and specification standardization • Sustainability standardization
	
Henry Pease, Senior Biofuel Portfolio Manager, RWE Supply and Trading	
12.05	Interactive Panel Discussion with Audience
12.50	Lunch

14.00-15.50: SESSION THREE:	
Feedstock Procurement Strategy	
14.00	'Presentation title and bullet points to be confirmed' Pedro Fontes, Biomass Procurement Officer, DONG Energy
14.30	'Presentation title and bullet points to be confirmed'
	
Laia Bosch, Biofuels Analyst, Kingsman	
15.00	'The Southeastern U.S. as a Place to Source Biomass and Do Business' <ul style="list-style-type: none"> • Woody Biomass Inventories and pricing for the Southeastern U.S. • Renewable Energy Research Assets of Southeastern States • Port Facilities, Rail Infrastructure and Other Logistics for the Region • Differentiation of Business Environments in the Southeast • State and Federal Level Incentives Available for New Investments • Workforce Characteristics for Southeastern States
	
Thomas Croteau, Director, Food, Energy, Logistics & Agribusiness, Georgia Economic Development	
15.30	Panel Questions and Answers
15.50	Afternoon Refreshments Sponsored by 
16.20-17.05: CONFERENCE PRESENTATION:	
Bioenergy Commodity Logistical Considerations	
16.20	'Presentation title and bullet points to be confirmed'
	
David Surplus, Managing Director, B9 Shipping	
17.05	CHAIRMAN'S SUMMATION Gustav Melin, Managing Director, SVEBIO (Swedish Bioenergy Association)
17.15	Close of Day One



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DAY TWO: Thursday 20th October 2011

09.00 **Registration and Coffee**

09.30 **CHAIRMAN'S OPENING ADDRESS**

Gustav Melin, Managing Director,
SVEBIO (Swedish Bioenergy Association)

09.45-10.30: CONFERENCE PRESENTATION: Biomass Pricing Report

09.45 **'Organized bioenergy commodity pricing: Barriers and opportunities'**



- Towards an organized commodity market and pricing
- Exchange markets for bioenergy carriers
- Price instability and volatility

Jinke van Dam, Associate, SQ Consult

10.30-11.45: SESSION FOUR:

Wood Pellet Price Indices & the Biomass Trader

10.30 **'Latest developments in wood pellet and other wood-based bio-material index establishment around the globe'**



- Essential requirements of a good price benchmark
- Pellet indices covering the industrial use
- New global wood chip indices



- Other wood-based bio-energy index development
- Summary; including the multiple ways to use the bio-energy price benchmarks

Timo Teras, Managing Director & Matti Sihvonon, Bio-Energy Index Representative, FOEX Indexes

11.00 **'Exchange-traded Biomass Products'**



- Historical developments
- Market rules and product specifications
- Trading system and trading members
- Clearing & settlement services

Sipke Veer, Product Manager APX-ENDEX

11.30 **Panel Questions and Answers**

11.45 **Morning Refreshments Sponsored by**



12.15-13.30: SESSION FIVE:

Trading Strategies & Perspectives

12.15 **'Business & Investments in Bioenergy commodities'**



- Biofuels
- Feedstocks
- Latin American markets
- Export/mandatory quotas
- Business opportunities

Alfredo Langesfeld, CEO/Owner, GEA Biodiesel

12.45 **'The Trading Landscape'**



- How does an agent add value to the supply chain?
- What does it take to be a trader?
- Current challenges in the trading world
- Future outlook for the biomass trade

Johan Granath, Head of Bioenergy Division, Ekman & Co AB

13.15 **Panel Questions and Answers**

13.30 **Lunch**

14.45-16.00: SESSION SIX:

Challenges & Opportunities in Bioenergy Commodity Supply

14.45 **'Presentation title and bullet points to be confirmed'**

Martti Savolainen, Sales Director, VAPO OY Pellets

15.15 **'Challenges & Opportunities in Bioenergy Commodity Supply from Africa'**



- What are the key challenges facing the African bioenergy commodity producer and how are these being addressed?
- Focus on quality and security of supply
- How we are identifying and exploiting new markets

Sonia Medina, Partner & Chief Operating Officer, AfriRen

15.45 **Panel Questions and Answers**

16.00 **CHAIRMAN'S CLOSING ADDRESS**

Gustav Melin, Managing Director,
SVEBIO (Swedish Bioenergy Association)

16.15 **Afternoon Refreshments Sponsored by & Close of Conference**



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TERMS AND CONDITIONS

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Registrations must be received in writing or electronically at our secure web site. Please complete and mail or fax a copy of the registration form with a cheque or credit card number. Fee includes program materials, networking luncheon and refreshments.

Payment

Payment must be received within five business days of returning the signed contract. After receiving payment a VAT receipt will be issued. If you do not receive a letter outlining details two weeks prior to the event, please contact the Conference Coordinator at ACI Europe Ltd.

Discounts are available for multiple/group bookings. Please call +44 20 7981 2503 for more information

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About ACI

ACI, a UK owned company, have been running successful conferences for the last 15 years in the USA. Headquartered in Chicago with offices all around the States, they run forums in varied fields and are market leaders in healthcare business conferences. Opening their European head office at the end of 2005, they have expanded rapidly and are launching a series of events covering the maritime, energy, oil and gas industries.

Venue:

Scandic Copenhagen,
Vester Søgade 6,1601
Copenhagen V, Denmark

The cost of accommodation is not included in the event fee. Preferential rates will be arranged with or near the event venue, and all confirmed delegates will be given details of how to book accommodation at this rate in due course.

Prices and Payment Information

Bioenergy Commodity Trading & Sustainability Day 2011
Bioenergy Commodity Trading 2011 Only
Sustainability Day 2011 Only
Documentation Packet

18th – 20th October 2011

19th – 20th October 2011

18th October 2011

Copies of all conference proceedings

£1595 + VAT

£1095 + VAT

£595 + VAT

£395 + £25 P&P

***NB. Conferences (Includes Documentation Packet)**

Documentation Packet Available

You can purchase the **Sustainability Day & Bioenergy Commodity Trading 2011** papers at just £395. Simply tick the box on the booking form, send it with payment and your copy will be on its way to you after the meeting. This important manual will be a source of invaluable reference for the future.

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